







## FILM & CINEMA Products Development Proposal

Pesewa ONE is a leading business incubator for Africa's businesses. The Pesewa franchise program launched in 2022 also makes Pesewa ONE a Gateway to Africa for global businesses seeking to reach the vast African market. As of September, 30, 2023, we had 103 incubatees under various sector industries; 6,235 businesses mapped out in 3 African countries (i.e. Ghana, Nigeria and Benin) and 9 Franchises.

Our mission is to Build Africa's Businesses through Entrepreneurship, People, Partnerships, Platforms & Investments.

Pesewa ONE's Franchise Program provides business services to large and medium scale businesses, young startups, small businesses and informal sector businesses. Our services include incubation, marketplaces, aggregation, funding, facilitation, management, sales, jobs and technology platform solutions. The goal of Pesewa ONE is to be present in 10 African countries through 200 Franchisees; providing our services to 1 million African businesses by 2027.

## INTRODUCTION

Film and cinema, with their timeless ability to captivate, entertain, and provoke emotions, hold a special place in the hearts of millions of moviegoers around the world. In this dynamic landscape, marked by ever-evolving viewer expectations, technological innovations, and the need for immersive and impactful storytelling, the ability to adapt, innovate, and provide differentiated products is paramount. Our proposal introduces a strategic product offering designed to address the unique challenges faced by your company.

Our proposed products are grounded in several pivotal objectives:

**Innovative Film and Cinema Solutions:** We have developed a suite of advanced products and services that empower your film and cinema operations to excel in delivering high-quality content, innovative viewer experiences, advanced cinematic technology, and integrated cinematic platforms to enhance the quality and efficiency of film and cinema operations.

**Audience-Centric Approach:** Our product offerings are designed with the audience in mind. We create solutions that cater to the specific needs, preferences, and cinematic experiences of your viewers, aligning your services with their unique film and cinema requirements and storytelling goals.

**Operational Excellence:** Our products aim to streamline content creation and delivery, reduce production costs, enhance cinematic quality, and improve the overall efficiency of film and cinema production and distribution, allowing you to operate seamlessly and deliver timely, cost-effective film and cinema solutions.

**Cutting-Edge Technology Integration:** Recognizing the importance of staying at the forefront of film and cinema technology, our products prioritize the incorporation of the latest advancements, including digital filmmaking technologies, immersive cinematic experiences, augmented reality (AR) integration, and post-production enhancements, ensuring that your film and cinema services remain innovative and competitive.

**Customization and Branding:** We offer options for customization and branding of the film and cinema tools to meet the specific needs, vision, and branding of your company.

This proposal presents an exceptional opportunity for your company to solidify its position as a leader in the film and cinema industry, devoted to innovation, operational excellence, and cinematic storytelling solutions. We eagerly anticipate the potential to engage in discussions, address any inquiries you may have, and explore how our partnership can elevate your film and cinema offerings to new heights of success.

Thank you for considering our proposal. We look forward to the potential collaboration with you in crafting a product line that sets new standards in film and cinema solutions, innovation, efficiency, and cinematic storytelling.

Product	Description	Costs	Tick to Choose
International	Join our Business-as-ONE program	Free to sign up	
Collaborations	to partner with our Global Anchor		
	Partners		
Film Programming	Partner with us to run our innovative	Pay per play	
	shows, documentaries and film	(Commissions	
	programming at your cinema	to be agreed)	
Advertising Slots	Reach our wide businesses market	Pay per play	
	with targeted advertising packages	(Commissions	
		to be agreed)	
Compliance Services	Receive regular regulatory	\$250 annual fee	
	compliance support		
Management Support	Conduct market research, brand	Various rates	
	book designing and social media		
	marketing		

	marketing		
Name of Company	y:		
Name of Represe	ntative:		
Contact of Repres	sentative:		
Signed		Signed	
Representative		Pesewa ONE	
Date:		Date:	

## Pesewa ONE offers other key general services including:

- Incubation. We offer incubation services to nurture and foster the growth of early-stage startups. This
  involves providing trademark & licensing services, mentorship, access to resources, and guidance on
  various aspects of business development. Incubation helps our startups refine their business ideas,
  develop their products or services, and build a strong foundation for growth & sales.
- Marketplaces. We operate various marketplace platforms that serve for businesses to market and sell
  their products or services. These marketplaces are both online and physical, depending on the specific
  needs of the businesses involved. We provide these service to, through and on behalf of our businesses
  for a variety of goods and services.
- Aggregation. Aggregation services involve bringing together various businesses or products under a single umbrella. Pesewa ONE aggregates goods or services from multiple providers to create economies of scale, negotiate better deals with suppliers, and offer customers a wider range of choices.
- Funding. Access to capital is crucial for business growth. We facilitate funding opportunities for startups
  and businesses by connecting them with investors, venture capitalists, or providing access to financing
  options such as loans or grants. This service helps businesses secure the necessary capital to expand their
  operations.
- Facilitation. Facilitation services involve streamlining processes and procedures to make it easier for businesses to operate efficiently. We offer training and support in areas such as compliance, regulatory affairs, and supply chain management to help businesses navigate complex operational challenges.
- Management. Effective business management is essential for sustainable growth. Pesewa ONE provides
  management consulting services to help businesses optimize their operations, streamline workflows, and
  implement best practices. This service helps businesses achieve operational excellence.
- Sales. Sales services offered by Pesewa ONE includes sales training, lead generation, and marketing support. Helping businesses improve their sales strategies and execution can lead to increased revenue and market share
- Jobs. We also play a role in job creation by facilitating employment opportunities through the businesses we support. This includes connecting job seekers with businesses in need of skilled employees or assisting businesses in their hiring processes.
- Technological Solutions. In today's digital age, technology plays a crucial role in business success. Pesewa
  ONE offers technology platform solutions, including software development, IT infrastructure support, and
  digital marketing services. These solutions help businesses leverage technology to enhance their
  competitiveness and efficiency.

Overall, Pesewa ONE offers a comprehensive suite of services designed to support businesses at various stages of their development, from startup incubation to ongoing operational support, with a focus on facilitating growth, fostering innovation, and creating economic and commercial opportunities.